## PROVIDE YOUR EXECUTIVES

## AN EXCLUSIVE MOVING EXPERIENCE



### **Executive Class**

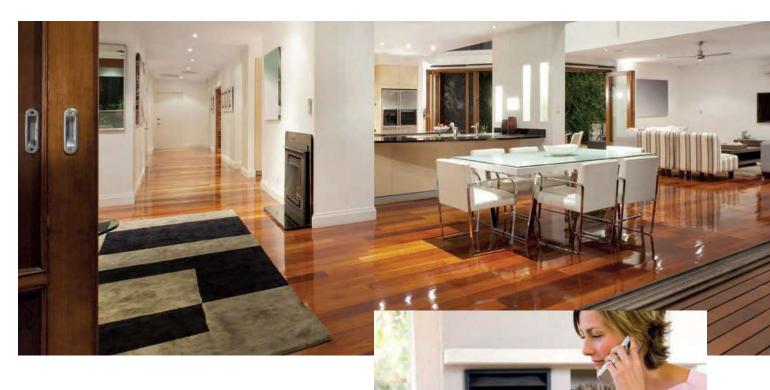
A comprehensive moving service designed to exceed the expectations of high-level transterees. The Executive Class team has a clear focus on the needs of your most demanding upper management employees.

#### We Provide:

- A business model that curtails risk
- Three-tiered service options designed to meet your corporate budget
- Service that eases the emotional impact of a move on the executive and family
- · Reduced escalation and minimal client involvement

# THE EXECUTIVE CLASS

## **ADVANTAGE**



### Relationship-Driven Customer Service

Our coordinators are trained in understanding the unique needs of your executives and their families. We provide a very personalized service specific to the circumstances of each family and deliver amenities that go beyond administrative functions.

#### Single Point Crews

"Pack, load and deliver" is the only service Executive Class provides. Our management team believes the best way to control a shipment is to utilize the same crews throughout the process and across the country. From initial home protection through destination unpacking, we create a seamless service that builds trust with your transferee and their family.

## Reduced Number of Workers in Your Executive's Home

Our drivers are trained in third-party services. Most ancillary services, including crating and appliances, are handled by the Executive Class crew, giving your executive one less entity with whom to interact. The pricing is also more cost-efficient than a typical third-party servicing company.

#### **Expedited Delivery**

Our trucks are empty when we arrive to load, leaving a full 4,600-cubic-foot, 32,000-pound truck capacity available. Overflows are significantly reduced since we are not loading additional shipments. If a single large shipment exceeds the trailer capacity, we rent another truck at no additional cost to the client. We load the additional truck the same day and deliver direct with the main shipment, avoiding any inconvenience to the executive.

#### Cost Savings

By handling traditional third-party services ourselves and delivering your shipments faster through our expedited program, we get your executive back to work within days. This results in an average \$1,300 savings per shipment in per diem and reduced third-party charges.

#### Minimized Missing Items and Claims

Exclusive use of our Executive Class truck virtually eliminates the dilemma of missing items. Executive Class averages 1 claim in 7 shipments, compared to the industry average of 1 in 4.

#### On-Site Management

When your Executive needs additional assistance with running errands, guidance with organizational direction, or help handling the minor details that arise during a move, we have the answer!



## **About The Beltmann Group**

Executive Class is a specialized division of the Beltmann Relocation Group. Beltmann is North American Van Lines' largest hauling and booking agent, boasting 12 strategic branch locations, a fleet of more than 400 specialized trucks, and over 10,000 relocations annually. For over 50 years, Beltmann has been the choice moving company for corporate America.

# **MULTI-TIERED SERVICE OPTIONS**

## TO MEET YOUR NEEDS

#### Silver (Standard Service)

Our Silver service package offers extras that set moving families at ease by providing:

- · Driver credentials and photo in advance
- Children's program that helps young ones acclimate
- Exclusive trailer use on most shipments over 24,000 pounds
- Driver-controlled third-party services
- Cleanup after loading/unloading
- Customer care carton
- No condition pre-move inventory
- Post move gift to say, "Thank you"

After the family settles into their new residence, we celebrate tlle completion of the move witll a welcome home gift!

#### **Gold & Platinum**

With our Gold or Platinum service package, your executive receives additional conveniences:

- 30 days concierge service
- Professional cleaning service
- Paint consultation
- · Refrigerator restocking

#### Additional Service Options:

- Dinner delivery on 2 move days
- Destination tech set-up
- · Handyman for a day
- · Picture hanging
- Put-away service
- On-Site Move Management (OSMM)





#### We have branch locations in:

Atlanta, Georgia Chicago, Illinois Cleveland, Ohio Dallas, Texas Kansas City, Kansas Los Angeles, California Miami, Florida Minneapolis, Minnesota Newark, New Jersey Orlando/Tampa, Florida Phoenix, Arizona

